



The China Business Group  
*An integrated team of experts  
delivering the advice you need*



Nobody can ignore China. This economic superpower is growing at a breathtaking pace and is having a huge impact on the world's business community.

China represents both opportunity and risk. As a Western business which is looking to tap into the vast and new market which China represents, you need people who can guide you through the difficulties and who understand your business as well as the challenging business environment you will be entering.

The China Business Group – part of a major international law firm committed to helping clients around the world – can deliver this service.



## Introduction

Eversheds offers a unique service when it comes to China. We have experts based in both Shanghai and London which means you can get the right advice when and where you want it from people who understand your business.

Our dual location allows us to deliver the advice you need, when and where you need it – up to date, well informed and virtually around the clock.

When events happen on the ground, whether it's in Europe or the PRC, we are there to understand and react to them straight away. You'll always be getting strategic direction informed by reality. You can also draw upon the resources of one of the world's largest law firms – the full spectrum of legal advice delivered by world class advisers.

You can count on Eversheds to make a real difference to your organisation. You will find us to be people you can do business with: friendly, professional and knowledgeable with experience and commercial sense.

## Talking your language

The Group's Western lawyers are all fluent Chinese speakers with an in-depth understanding of how to do business in China, which can only be acquired by years of experience working and living in the PRC. The Chinese lawyers in our Group are all fluent English speakers with years of experience serving major corporates in both China and the West.

Our group is intently focussed on the sort of practical issues which our clients face every day in an ever-evolving regulatory and investment environment. Eversheds' vast experience of doing deals on the ground allows us to provide our clients with workable, creative solutions to their problems.

We have a proven track record of producing innovative solutions in ways which are legally compliant and protect your reputation. We avoid short cuts and instead provide viable and sustainable ways to achieve your business objectives. Risk is reduced, opportunities are increased.





## Services

The Group offers advice across the full range of business issues, with particular expertise in:

- M&A and corporate restructuring
- anti-trust regulation
- renewable energy and CDM
- retail and franchising
- oil and gas, chemical and environmental regulation
- financial services
- corporate finance
- intellectual property and technology transfer
- venture capital
- employment and stock options
- trading and distribution
- education
- IT and telecoms.

## Examples of work

- Advising a major Western consumer goods producer/distributor on its potential exposure under the new PRC anti-trust legislation.
- Obtaining a complex set of regulatory approvals for a consolidated chemical business located across three provinces.
- Assisting a major Chinese state enterprise in acquiring a strategic interest in an oil and gas field in the Middle East.
- Helping a major UK bank's private equity arm to acquire a Chinese business (along with businesses in six other jurisdictions).
- Advising a prominent high street coffee chain in expanding its franchising network into the PRC.
- Assisting the parent company of the UK's biggest food distribution company with its acquisition of a consolidated food production group in China.





## Contact

Our team is led by **Andrew Halper**, the Head of the China Business Group and **Peter Corne**, Managing Director of our Shanghai office. Together they have over 35 years experience of working in China. Our Shanghai office is based in Xin Tian Di – at the heart of Shanghai’s most prestigious business, commercial and retail district.

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For a full list of our offices and contact details please visit

[www.eversheds.com](http://www.eversheds.com)

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